

**Learning and cooperation for
innovation at local level:
conceptual aspects
and indicators of RedeSist**

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Aims

- Aim of the paper:
- 1 - a conceptual discussion of evaluating learning and cooperation in local productive arrangements.
- 2 - develop a set of indicators for measuring cooperation and learning.

Redesist Methodology of Empirical Studies in LPA

- This questionnaire is divided into five sections
- 1- describes some basic characteristics of the firm, such as the size and number of employees.
- 2- discusses more deeply some aspects of the production process and employee's capabilities.
- 3- captures the main issues related to innovation, cooperation and learning
- 4- evaluates the local externalities of the LPA.
- 5- discusses the impact of public policies to the performance of the firm.

Redesist Methodology of Empirical Studies in LPA

- The third section of the questionnaire is the base to the proposal of indicators of learning and cooperation in local productive arrangement.
- Four questions analyze the innovation process of the firms
- One question evaluates the origin of the information to the learning process.
- Other questions discuss the cooperation of the firm in the local productive arrangement.
- All of these questions, ask the firm to show the intensity of the interactions and the strength of the relationship with other agents in LPA.

Main Features of Indicators

- Cooperation and learning are magnitudes which should be expressed as a measure of intensity
- Cooperation and learning are not countable magnitudes, that is, they cannot be viewed as an absolute measure.
- The result is featured in the interval between 0 and 1.(indicating an intensity measure of the attribute).
- The values are calculated for each firm, so the final result considers the mean of the LPA`s firms.

Section III - Question 8: cooperation activities

class 1	Importance				Formalization		Location			
suppliers	0	1	2	3	1	2	1	2	3	4
clients	0	1	2	3	1	2	1	2	3	4
competitors	0	1	2	3	1	2	1	2	3	4
joint ventures	0	1	2	3	1	2	1	2	3	4
class 2										
Universities	0	1	2	3	1	2	1	2	3	4
Research Centers	0	1	2	3	1	2	1	2	3	4
Institutes for Capacitation	0	1	2	3	1	2	1	2	3	4
class 3										
Unions	0	1	2	3	1	2	1	2	3	4
Financial Institutions	0	1	2	3	1	2	1	2	3	4

Indicators

- ❑ Indicator of the degree of importance of cooperation
- ❑ Indicator of degree of formalization
- ❑ Indicator of degree of endogenous cooperation

Indicator of importance of cooperation

Classes of agents: (1) $I_j^C = \frac{1}{k} \sum_{i=1}^k \frac{n_i}{3}$; $j = 1, 2, \dots, n$ (class) $i = 1, 2, \dots, n$ (agents)

Firm: (2) $\tilde{I}_i^C = \sum_{j=1}^n I_j^C P_j^{S_i}$ (we will assume, for simplification, that $P_j^{S_i} = \frac{1}{n}$ where $n=3$)

Arrangement: (3) $\tilde{I}_A^C = \frac{1}{n} \sum_{i=1}^n \tilde{I}_i^C$

In such a way that, as $0 \leq \frac{n_{l,i}}{3} \leq 1$ follows that $0 \leq \tilde{I}_A^C \leq 1$

Indicator of degree of formalization

Class of agents: (1)
$$I_j^{FMC} = \frac{1}{k} \sum_{l=1}^k \frac{n_l}{3} (2 - n_l^F)$$

Firm: (2)
$$\tilde{I}_i^{FMC} = \frac{\sum_{j=1}^n I_j^{FMC} P_j^{S_i}}{\tilde{I}_i^C}$$

Arrangement: (3)
$$\tilde{I}_A^{FMC} = \frac{1}{n} \sum_{i=1}^n \tilde{I}_i^{FMC}$$

Note that, as $0 \leq \tilde{I}_i^{FMC} \leq 1$ follows logically that $0 \leq \tilde{I}_A^{FMC} \leq 1$.

$$\mathcal{I}_A^{INFC} + \mathcal{I}_A^{FMC} = 1$$

Indicator of endogenous cooperation

$$\text{Class Agents (1)} \quad I_{i,j}^{EC} = \frac{\frac{1}{k} \sum_{l=1}^k \frac{n_{i,l}^j}{3} \phi(n_{i,l}^L)}{I_{i,j}^C} \quad (\text{a})$$

$$\text{where} \quad \phi(n_l^L) = \frac{1}{3} (4 - n_l^L),$$

$$\text{Firm (2)} \quad \tilde{I}_i^{EC} = \sum_{j=1}^n I_j^{EC} P_j^{S_i} \quad (\text{b})$$

$$\text{Arrangement (3)} \quad \tilde{I}_A^{EC} = \frac{1}{n} \sum_{i=1}^n \tilde{I}_i^{EC} \quad (\text{c});$$

Note-that, as $0 \leq \frac{n_{l,i}}{3} \leq 1$ follows, from (a), (b) and (c), that $0 \leq \tilde{I}_A^{EC} \leq 1$

Section III - Question 6: fonts of information to learning process

class 1	<u>Importance</u>				<u>Formalization</u>		<u>Location</u>			
suppliers	0	1	2	3	1	2	1	2	3	4
clients	0	1	2	3	1	2	1	2	3	4
competitors	0	1	2	3	1	2	1	2	3	4
joint ventures	0	1	2	3	1	2	1	2	3	4
other firms of the sector	0	1	2	3	1	2	1	2	3	4
subsidiaries	0	1	2	3	1	2	1	2	3	4
consulting firms	0	1	2	3	1	2	1	2	3	4
class 2										
Universities	0	1	2	3	1	2	1	2	3	4
Research Centers	0	1	2	3	1	2	1	2	3	4
Capacitation Institutes	0	1	2	3	1	2	1	2	3	4
class 3										
Conferences	0	1	2	3	1	2	1	2	3	4
Workshops	0	1	2	3	1	2	1	2	3	4
Internet	0	1	2	3	1	2	1	2	3	4

Indicator

□Indicator which explicates how locally the learning processes are accomplished by the firms: **Indicator of endogenous learning**

Indicator of endogenous learning

$$\text{Source agent (1): } \Pi_{i,s}^L = \frac{\frac{1}{p} \sum_{l=1}^n \frac{n_{i,l}^S}{3} \phi(n_{i,l}^L)}{L_{i,s}^I}$$

$$\text{where } \phi(n_{i,l}^L) = \frac{1}{3} (4 - n_{i,l}^L)$$

$$\text{Firm (2): } \tilde{\Pi}_i^L = \sum_{s=1}^h \Pi_{i,s}^L P_s^{S_i} \quad (18)$$

$$\text{Arrangement (3): } \tilde{\Pi}_A^L = \frac{1}{n} \sum_{i=1}^n \tilde{\Pi}_i^L \quad (19).$$

As $0 \leq \Pi_{i,s}^L \leq 1$ and from (18) that $\tilde{\Pi}_A^L \in [0,1]$.

Conclusion

- The indicators proposed in this paper aim at characterizing and evaluating the intensity of cooperation in local productive arrangement.
- The future steps of the research will be the proposal of cross indicators (for example intensity of cooperation versus degree of endogenous cooperation).
- Moreover, by using these indicators will be possible to evaluate differences among the local productive arrangements studied.